

We are the **leading independent non-audit tax practice** worldwide
with representation in **more than 100 countries.** 

# It started with a global vision

Founded by WTS Germany in 2003, pioneering the first-ever global tax-only network.

With a groundbreaking vision, we set out to transform the tax landscape by refraining from annual audits to avoid conflicts of interest. Our aim? To become the long-term trusted advisor for our international clients.

From the early days, it was clear that we can be only successful in a global set-up.

We are the challengers in the market.

wts global



# We focus on three key areas

Tax Advisory

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Tax Compliance



Tax Digital





Exceptional and excellent in our performance: from complex advice in national and international tax law to in-house services, we offer this through our business partnering model and Al in tax.

Clients of WTS Global include multinational companies, international mid-size companies as well as private clients and family offices.

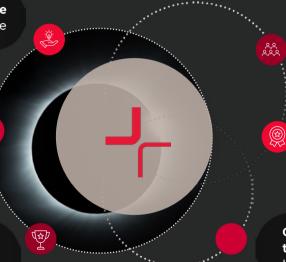
# Our Unique Selling Propositions (USPs)

No annual audits worldwide Committed to independence

Full tax portfolio worldwide Global tax practice

Highly ranked independent local tax firms

More than 100 countries



Fully dedicated
Global Executive team
Central management

Stringent quality criteria and strong governance Regular quality reviews of members

Closely interconnected global teams and service lines High partner involvement

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# Full global coverage

We are represented in more than 100 countries. Our member firms are highly reputed, independent tax firms covering the full tax portfolio and refrain from conducting annual audits. Many of our member firms are spin-offs from big consulting firms. Our members are deeply rooted in their own local markets but at the same time are closely connected at the international level.

Despite their different cultures and backgrounds, our partners share the same values and 'chemistry'.

We can consult in each and every country worldwide.

# he countries we cover

Alaeria Angola Benin Burkina Faso Cameroon Cape Verde Chad Congo Brazzaville Ivory Coast Democratic Rep. of Congo (DRC) Egypt

Equatorial Guinea Gabon Gambia Ghana > Guinea Guinea-Bissau Kenva Liberia Madagascar

Mali

Mauritania

Mauritius

Morocco

Niger

Nigeria

Rwanda

Senegal

Dominican

Republic

Ecuador

El Salvador

Guatemala

São Tomé

and Principe

Mozambique

Sevchelles Sierra Leone South Africa Tanzania Togo Tunisia Uganda Zambia Zimbabwe

Panama Paraguay Peru Uruquay Venezuela

Sri Lanka Taiwan Thailand Vietnam

Bahrain Iraq Israel Pakistan

Saudi Arabia United Arab **Emirates** 

# AND C.I.S. COUNTRIES

Albania Estonia Georgia Armenia Bosnia & Hungary Herzegovina Kazakhstan Bulgaria Kyrgyzstan Croatia Latvia Cyprus Lithuania Moldova Czech Republic

Poland Romania Serbia Slovakia Slovenia Turkey Ukraine Uzbekistan

# AMERICAS

North America Canada USA

Argentina Bolivia Brazil Chile Colombia

Latin America

Costa Rica

Malaysia Myanmar **Philippines** 

# **WESTERN EUROP**

Austria Belgium Denmark Finland France Germany Gibraltar

Greece Iceland Ireland \ Italy Luxemboura Malta Netherlands

Norway Portugal Spain Sweden

Switzerland United Kinadom

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Australia <u>Bangladesh</u> Cambodia China Hong Kong India

Japan Korea Lao Macau

Honduras Mexico Indonesia

New Zealand Singapore

# We operate through Global Service Lines & Competence Centres

# **GLOBAL SERVICE LINES (GSLs)**

- > International Corporate Tax
- Mergers & Acquisitions
- Transfer Pricing & Valuation Services (TP GSL)
- → Indirect Tax & Customs

- > Private Clients & Family Office Services
- → Global Mobility
- > Financial Services (FS)

### COMPETENCE CENTRES

- > Pillar Two
- → Tax Digital
- ESG/Climate Protection,Green Taxation & Energy
- > Tax Certainty and Controversy (subgroup of TP GSL)
- > ProSports
- WHT Reclaims

- > European Tax Law Centre
- → US Hub
- → Private Equity
- FS & Treasury –Intercompany Financing (subgroup of TP GSL)
- > Real Estate
- → ViDA

# Ranked as a leading network by Chambers & Partners since 2012.





























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# Our thought leadership

The fast pace at which international taxation is developing calls for rapid action from advisors to address the changing global economic landscape. To assist our clients through this complexity, we place special emphasis on emerging key topics through "leadership campaigns".

Topics that WTS Global focuses on include: Pillar Two, Digital Tax Solutions, International Business Partnering and Global Compliance, ViDA, and the bridge between ESG/Sustainability and Tax.

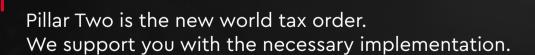
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# Current focus topic: Pillar Two



# **Pillar Two**

- Proven German Pillar
   Two competence group
- WTS Germany efficiently resolves your foreign Pillar Two issues from a single source with a unique team of 50 Pillar Two country experts
- Networking through our global tax practice in more than 100 countries

# **Know-how**

- > Pillar Two impact assessment
- Pillar Two process know-how in Tax & Finance
- > Project management
- Analysis of data chains relevant for Pillar Two
- IFRS accounting & tax accounting know-how

# **Digital solutions**

### > Pillar Two @ SAP PaPM

- High-performance solution with Fiori interface and WTS Pillar Two use-case
- Simulation and analysis functions even for the most complex structures

# > Pillar Two with SAP SAC

- Complete reporting, easy to customise
- Planning and simulation functionalities

### > AMANA GTC BEPS module

- > Integrated, generic solution
- > Extended WTS templates

# Current focus topic: Digitalization of the tax function and Al Solutions

Standardisation and automation of tasks and processes, optimisation and analysis of data flows, including the use of SAP as a basis for fiscal processes and calculations.

# VAT

## **Projects**

Implementation of software solutions in the field of VAT analytics and VAT reporting, verification of tax compliance of ERP systems.

# **VAT compliance services**

Support in the preparation of VAT reports via a local Single Point of Contact. Preparation of other reporting obligations such as Intrastat and OSS.
Use of state-of-the-art software solutions.

# Control

# SAP for transfer prices

Use of SAP solutions from setting up the data structure in S/4 HANA to visualisations and complex OTP calculations (such as with SAC, Fiori, PaPM).

# Data & analytics

Analysis, optimisation, automation and visualisation of transfer pricing processes (such as with Alteryx and PowerBI).

# Al / machine learning

Use of machine learning for data analysis and simulation as well as automation of repetitive processes.

# Income taxes

# Our approach & solutions

We think about income taxes holistically. Our experts implement all income tax-relevant processes transparently in state-of-the-art digital solutions.

Among other things, we rely on the market leader AMANA and solutions in SAP.

# **AI Solutions**

The use of AI assistance systems promises significant increases in productivity and quality for tax functions. Together with you, we develop customised and varied solutions to enhance your efficiency with AI.

### **AI READINESS**



We support your process within the company towards a sustainable AI infrastructure.

- Discovery Workshops
- > Creation of AI strategy
- > Data governance

### AI IMPLEMENTATION



We support you in **implementing** your use cases from the proof of concept to the final product.

- > Evaluation of use cases
- > Consultation on infrastructure
- > Implementation of AI

### AI ECOSYSTEM



We prepare you for **efficient use of AI** in your tax, finance and legal function.

- > Change management
- > Training

# IMPLEMENTING EVERYDAY TASKS FROM THE TAX DEPARTMENT **MORE EFFICIENTLY**...

...with access to the best large language models on the market:

- Chat with your documents
- > Statement summaries
- > Tax assistants
- Creating reports

- > Website summariser
- > Prompt assistants
- > Information extraction

...

In a secure environment, in accordance with European data protection standards, with our



# Current focus topic: ViDA

ViDA is the largest reform of European VAT, requiring the digitalization of invoicing and reporting processes and enables the reduction of VAT registrations in Europe.

# ViDA

# Introduction of "digital reporting obligations" (DMP) & electronic invoices

- Introduction of e-invoicing and digital reporting obligations in the B2B area for all crossborder transactions
- Invoicing and reporting take place "near-time" after the time of performance

Parallel introduction of electronic invoices from 2025 in many EU member states (including Germany)

### Single VAT registration

 Reduction of VAT registrations in other EU countries by expanding the reverse charge procedure and the one-stop shop procedure ("OSS")

# Platform operators as fictitious suppliers

 Fictitious supply chains for shortterm rental platforms for accommo dation and mobility services

# Challenges

### **Processes**

 Adjustments to the O2C, P2P and R2R processes for ViDA to meet the significantly shortened deadlines for e-invoicing and digital reporting

# Organisation

- > Identify and involve stakeholders
- > Necessary adjustments to the organisation for ViDA

### Systems

- Adaptation / expansion of the systems for generating / processing the e-Invoice
- Expansion of the systems for generating and transmitting the digital message

### Tax determination

- Identification of the transactions affected by the legal changes
- > Adaptation of tax determination

# WTS ViDA Project Approach

### **Project framework**

 Project framework specifically tailored to ViDA that takes into account the special challenges (processes, organisation, systems and tax determination) and forms the guidelines for your ViDA projects

### Customisation

 Customisation of the project framework to the client's individual needs

# We accompany you

- > ViDA analysis
- > ViDA planning
- > ViDA implementation
- > ViDA go-live

# Current focus topic: Sustainability and ESG

Environmental, Social, Governance – ESG influences corporate decisions and practices concerning the environmental and social aspects, as well as the nature of corporate governance.

# **ESG** and taxes

- > GRI 207 Tax reporting
- > EU Public CBCR
- > Subsidies
- > Green Tax (regulation; EEG; electricity tax)
- Initiatives of the EU and local government (plastic tax/CBAM)
- > FU Green Deal Fit-for-55
- > Emissions trading
- Tax Sustainability Index for evaluating the tax sustainability status
- > Tax Policy and Tax Strategy

# **ESG** strategy

- > Rating/Scoring
- > "Green" financial products
- > ESG due diligence
- > Audit readiness
- > Supply chain act
- Compliance Management Systems (CMS)

# CSR reporting & nonfinancial statements

- > Taxonomy
- > CSR reporting 2.0

# **Transfer Pricing**

In the current global economic and political environment, transfer pricing is one of the most challenging and potentially costly tax matters for multinational companies. Therefore, defensive value chain transformation, transfer pricing compliance and dispute resolution are at the forefront of the agenda of taxpayers, the tax authorities and WTS Global.



# **TP** Advisory: Standard Topics

- > Ex-ante advisory
- > TP guidelines
- > Intercompany agreements
- > Restructuring of business models
- > Adjustment transfer pricing-systems
- > Tax planning
- > Transfer of functions
- > TP Health Check

# **TP** Documentation

- > Preparation and filing of Country-by-Country Reporting (CbCR)
- > Masterfile
- → Local Files (centralised / localised)

# **TP** Benchmarking

- > Preparation benchmarking studies
- → TNMM
- > Cost Plus Mark-Ups
- → Licences
- Financial benchmarks (such as interest rates, guarantee fees)

# TP Tax Audit

- > Support TP Tax audits
- > Defence documentation
- > Court proceedings
- > Dispute resolutions

# For our people

We focus on diversity and heterogeneity. Our culture and our daily work thrive on the uniqueness of our employees to achieve great things full of passion.

# Growing our people

We take responsibility for our employees and support them through comprehensive training and development programmes for tax experts working in a multicultural environment.

We provide our employees with peer-networking initiatives, role-model presentations and personal development, and technical training.

As a truly global network, diversity and inclusion is inherently embedded in all WTS Global initiatives.



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# For society



# Our sustainability

Our internal sustainability journey is based on five axes:

- Identify, bring together and develop the network's technical expertise in the Tax & Sustainability area;
- Create a new business line on climate protection,
   green tax and energy tax advisory services with billable projects;
- Create and lead the Tax, Sustainability & Leadership movement of tax directors in Europe;
- > Inspire our member firms to become leaders in sustainable tax advice; and
- > Nudge our employees to adopt more sustainable behaviours.

# **Our initiatives:**



# Your first contacts at WTS Global



Karsten Gnuschke Head of Network Coordination +49 151 14274380 Karsten.Gnuschke@wts.de



Marie Christin Shenouda Head of BD, Marketing & Communications & Brand Strategy

+49 162 2444873 MarieChristin.Shenouda@wts.de



Kelly Mgbor Head of Quality, Process & Risk Management (QPRM), Legal & Africa

+49 162 1389948 Kelly.Mgbor@wts.de

# Locally rooted - Globally connected

